IN PERSUANCE OF PRE-BID MEETING HELD ON 16.6.2025, CLARIFICATION OF QUERIES OF FIRMS REGARDING "CONSULTANCY SERVICES FOR PREPARATION OF FEASIBILITY REPORT FOR THE UTILIZATION OF THE PEOPERTY/LAND (400 KANAL) OF THE UNIVERSITY FOR COMMERCIAL PURPOSES ON LEASED BASED ON THE MOST BENEFICIAL BUSINESS AND FINANCIAL MODEL AND TO EXPLORE VIABILITY OF THE LAND FOR UET MARDAN".

A. Clarification of Administrative/ Technical queries:

S.NO.	Section	Question	Clarification
01	V-Data Sheet	What level of efforts are required for 2 (Topography Slope and Soil Analysis). Either detailed engineering analysis or just a desk study? As mentioned at page-06, section V-Data Sheet, S.No.02 of the tender documents.	Topography, slope and Soil are key components of the analysis and their impact will be required to develop most economical and beneficial business and financial model on lease basis.
02	V-Data Sheet	Does option also includes the expansion of UET? As mentioned at page-06, section V-Data Sheet of the tender notice.	Yes, it includes both leasing and viability of expansion of university campus.
03	XI- Technical Bid Evaluation Criteria	Is ongoing contract commitments/work in progress is considerable for counting technical marks? As mentioned at page-15, section XI-Technical Bid Evaluation Criteria, S.No.01 of the tender documents.	Yes, as per scale of evaluation 25 marks has been allocated for the same as mentioned at section XIV technical bid evaluation criteria.
04	XI- Technical Bid Evaluation Criteria	Specify the positions needed, define the term senior, and Explain the marking criteria. As mentioned at page-15, section XI-Technical Bid Evaluation Criteria, S.No.03 of the tender documents.	Senior position mean senior level manager/ Administrative/ Technical position.
05	XI- Technical Bid Evaluation Criteria	Turnover of which period? Latest or last three years average? Please specify the period. As mentioned at page-15, section XI-Technical Bid Evaluation Criteria, S.No.04 of the tender documents.	The firms are required to provide last three years financial turnover.
06	General	Are we allowed to go with JV?	Yes. Consultants are allowed to participate in joint venture however, the ratio of the joint venture will be 70/30 where 70 will be for the dominant firm and remaining 30 will be for the associate firm/firms.
07	General	Do firms are required PEC registration?	Yes, firms are required to be Registered with PEC in the relevant category.

B. Clarification regarding financial bid:-

i. Financial bid evaluation: After evaluation/marking of bidders in technical evaluation process, financial bids of only technically qualified bidders will be opened. Financial comparative statement will be prepared. The lowest bid will get highest marks which are 30. All other bids will be assigned marks according to the following formula:

$$30-(\underbrace{r_i-R}_{r_i})\times 30$$

where r_i is the rate quoted by i-th bidder and R is the lowest bid (rate).